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| **S/N** | **BUSINESS – BACKGROUND CHECKS** | **DIGITALIZATION ACTION PLAN/ACTION TAKEN** | **REMARKS** |
| 1. | Website Creation. | Creation of a sole website to warehouse all background checks businesses/services. A domain name has already been purchased while the website is currently being developed by the Digital Team of E-Business SBU.  Domain Name – *Crystalchecks.com* | **Value Proposition**   * Technology Driven. * Self Service Oriented and users’ friendly. * Appealing to Clients since it is developed to meet Clients’ needs. * Promotes sales of background checks services. * Cost effectiveness. * Improve our digital footprint. * Increase in Revenue and profitability.   **Projection**  With the invention of the website, the business digital footprint will be promoted while there will be traffic on the website which would translate to more income. |
| 2. | Identity and Address Verification Portal | Partnership process has already commence with Youverify in other to leverage on their identity and address solutions through white-labeling of these platforms to us while our Software Development team understudy these platforms to replicate same solutions. | **Value Proposition**   * Technology Driven. * Real-time tracking features. * Seamless Integration to third-party application. * Web-based and Mobile-app Oriented. * Promotes sales. * Increase in Revenue and profitability.   **Projection**  With the invention of the identity and address verification portal, it is projected that the SBU could achieve a minimum of 500 address verification business within a month.  This would translate to N18,000,000 in a year at a minimum cost of N3,000 per verification. |
| 3. | Results Portal | To partner with our in-house software development team to develop a result portal which would be imbedded in the Background checks website. The portal would enable users’ to verify desired results online and real-time at their convenience. | **Value Proposition**   * Technology Driven. * Real-time verification enabled. * Self-service oriented and users’ friendly. * Swift Turn-Around Time (TAT). * Appealing to Clients since it is developed to meet Clients’ needs and convenience. * Wider visibility. * Promote sales since it is technology driven and verification is in real-time. * Increase in Revenue and profitability.   **Projection**  With the invention of the result portal, it is projected that the SBU could achieve a minimum of 150 results verified via the portal within a month. This would translate to N18,000,000 in a year at a minimum cost of N10,000 per verification. |
| 4. | Reference Portal | Automation of personal and previous employer’s references for a seamless and automated response through technology. | **Value Proposition**   * Technology Driven. * Seamless and Paperless. * Rapid Turn Around Time (TAT). * Increase in Revenue and profitability. * Promote sales of service to Clients.   **Projection**  With the invention of the reference portal, it is projected that the SBU could achieve a minimum of 50 personal reference and 50 previous employers’ reference via the portal within a month. This would translate to N2,400,000 in a year at a minimum cost of N4,000 for personal reference and N3,000,000 in a year at a minimum cost of N5,000 for previous employer reference. |
| 5. | Partnership With NUC and NBTE | To develop a proposal in collaboration with the Business Development Team to the National Universities Commission (NUC) and National Board for Technical Education (NBTE) to enable us have access to their Database and aid referrals from these bodies for result verification. | **Value Proposition**   * Technology Driven. * Robust Database. * Generation of more businesses through the partnership. * Increase in Revenue and profitability.   **Projection**  With this welcoming development, it is projected that a minimum of 50 results could be generated via the partnership which would translate to N3,000,000 in a year at a minimum cost of N5,000 per verification. |